

#### SPEAKER





ผู้แต่งหนังสือ **AUTOMATION MARKETING** การตลาดอัตโนมัติ http://bit.ly/automationmktbook

**AUTOMATION** เนื่อมนุษย์และหุ่นยนต์ต้องทำงานร่วมกับ จะทำการตลาดอย่างไรในโลกอนาคต โดย ไชยพงศ์ ลากเลี้ยงตระกูล

ผู้สร้าง https://pams.ai Automation และ PDPA consent

(PAM แพม) ระบบ CDP, Marketing management ครบวงจร



คุณพงศ์ | CEO pams.ai

# **Why Metaverse**

### **Why Metaverse**

1) Experience

Microsoft to acquire Activision Blizzard to bring the joy and community of gaming to everyone, across every device

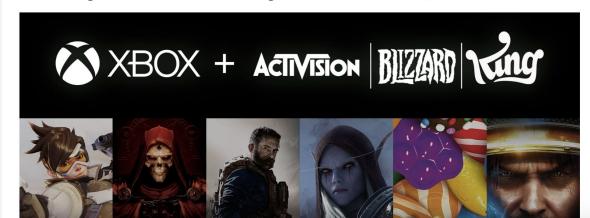
January 18, 2022 | Microsoft News Center







Legendary games, immersive interactive entertainment and publishing expertise accelerate growth in Microsoft's Gaming business across mobile, PC, console and cloud.



#### Mesh for Microsoft Teams aims to make collaboration in the 'metaverse' personal and fun

November 2, 2021 | John Roach



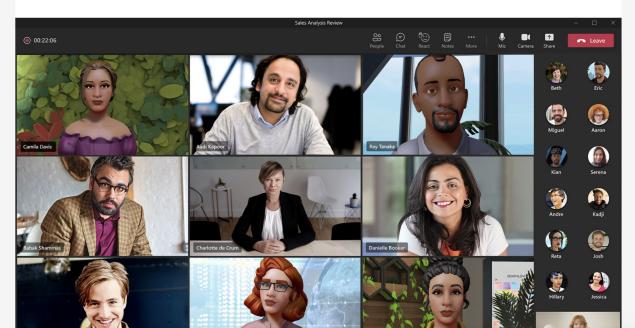












9TO5Mac 

Exclusives Store Guides 

Mac 

iPhone 

Watcl >



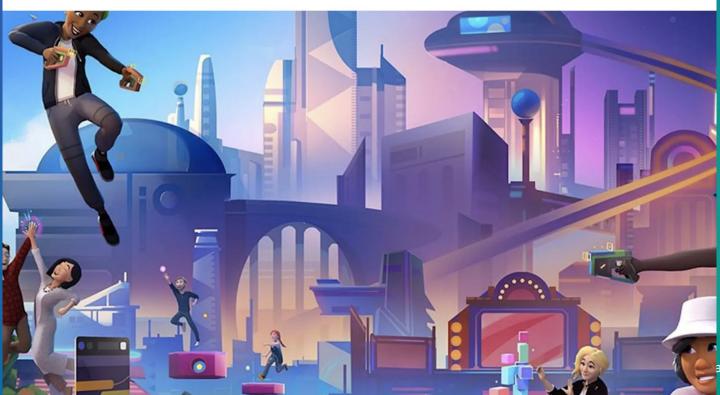






# Meta is launching Horizon Worlds on web and mobile

Allison McDaniel - Apr. 15th 2022 12:55 pm PT 💆 @aamcdani









7:00









10:00









13:00











16:00



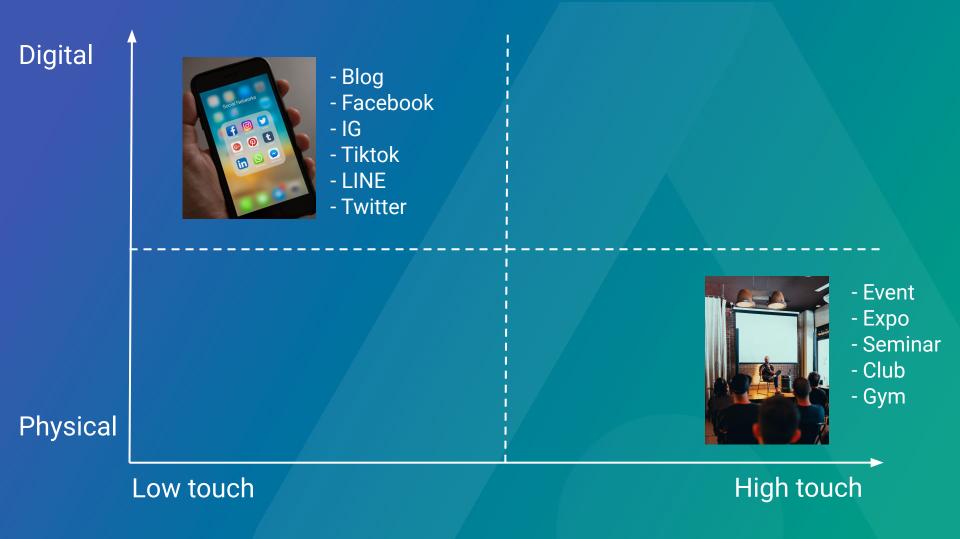




19:00







# Digital

- Blog
- Facebook
- IG
- Tiktok
- LINE
- Twitter



- MMO Game
- Zoom
- Live YT
- Live FB
- Discord
- Clubhouse



- Event
- Expo
- Seminar
- Club
- Gym

Physical

Low touch

High touch

#### Digital



- Blog
- Facebook
- IG
- Tiktok
- LINE
- Twitter



- MMO Game
- Zoom
- Live YT
- Live FB
- Discord
- Clubhouse



- VR
- AR



- Event
- Expo
- Seminar
- Club
- Gym

Physical

Low touch

High touch



- In person meet
- Eye contact
- Walk along

High touch



- Watch
- Talk
- Chat
- Collaborate
- Move



- Touch
- Virtually Hug
- Feel (high, fast)
- Ambience
- Walk

Low touch



- Like
- Comment
- Share
- Retweet
- Leave message

#### FACT #1

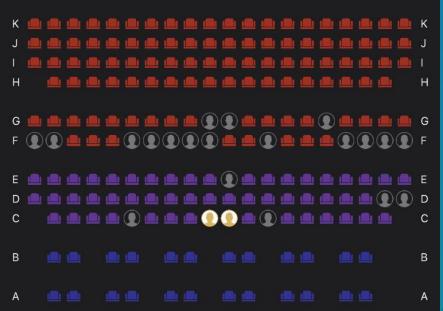
Metaverse should be **Metaverses** 

#### **FACT #2**

We choose the best experience at the cost of **budget**, **space** and **time** 

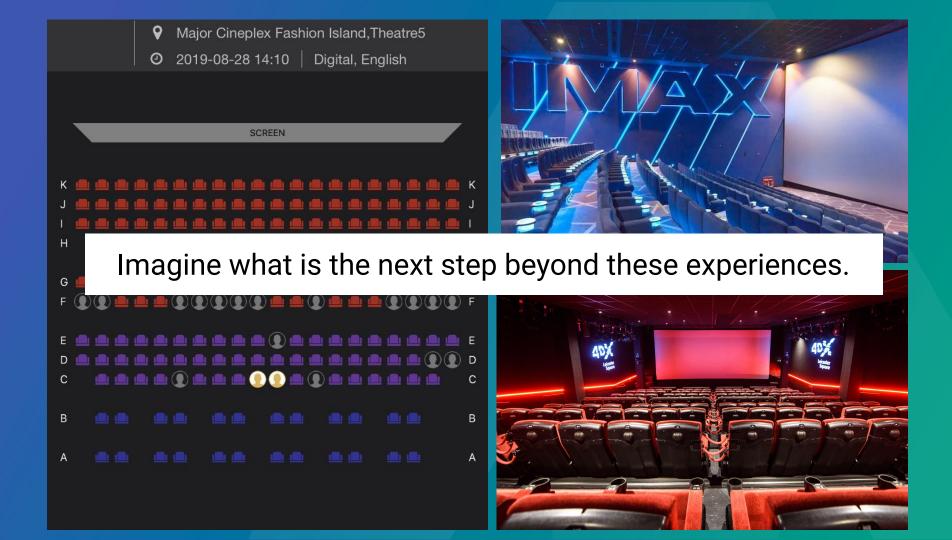
- Major Cineplex Fashion Island, Theatre5
- ② 2019-08-28 14:10 Digital, English

#### SCREEN









# PR-VERSE TIP #1 Utilize the benefit of every verses

PR in Metaverse @ Room 3 Automation Marketing
@ Room 3

Meetup Party

@ Room 5

Automation Marketing

@ VR Room 3

PR in Metaverse @ VR Room 3 Meetup Party

@ VR Room 5

PR in Metaverse
Live @ FB/YT

Automation Marketing
Live @ FB/YT

15:00

16:00



#### **Case study**

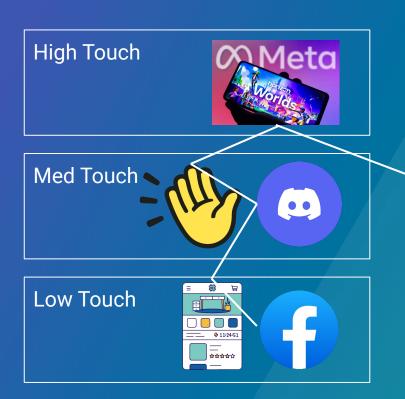
## DEV Mountain Tech Festival





# Challenges

#### **Customer Identity**





Your Device
Your Social network
Your Email
Your Mobile number
Your Password / PIN
Your Digital wallet

#### **Why Metaverse**

1) Experience

2) Ownership



#### the most expensive price nft















News

: More

Tools

About 4,860,000 results (0.62 seconds)

#### \$91.8m

Finally, the most expensive NFT to ever sell was Pak's 'The Merge'. The **\$91.8m** price tag was a record for an artwork sold publicly by a living artist. The NFT was sold on Nifty Gateway to 28,893 collectors who purchased 312,686 units of mass (which were single NFTs). Apr 13, 2565 BE



https://www.business2community.com > nft > most-expen...

The Most Expensive NFTs Ever Sold - Top 10 List - Business 2 ...

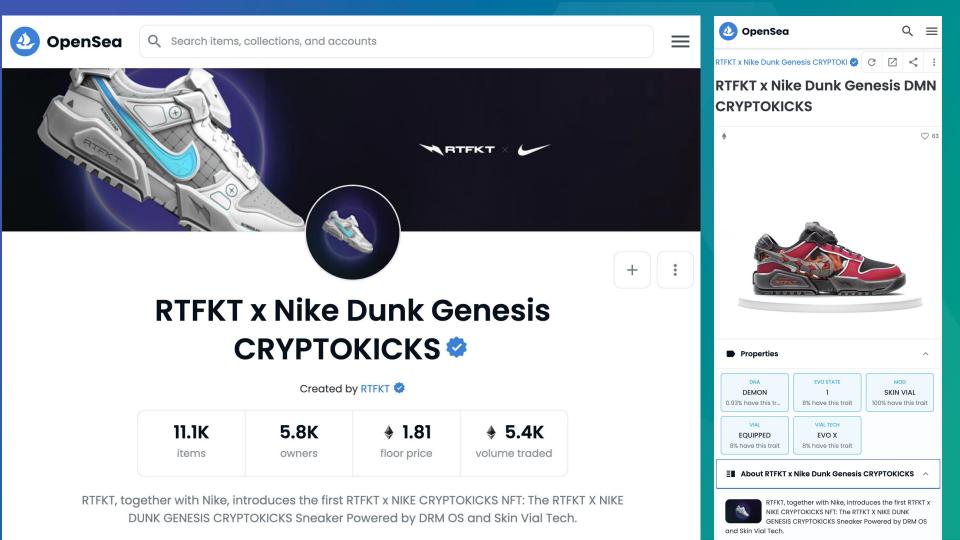


About featured snippets •



Feedback

People also ask











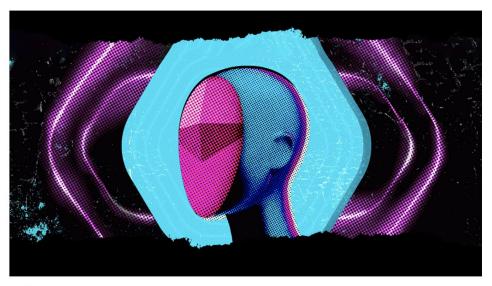






# Facebook and Twitter Are Racing To Make Your Profile Picture an NFT





Twitter

Without social media, NFT owners would have no place to show off or sell their expensive digital assets. So it's no surprise that Facebook and Twitter want a piece of the pie. Both platforms are racing to adopt NFT technology and culture, starting with

The function of goods.

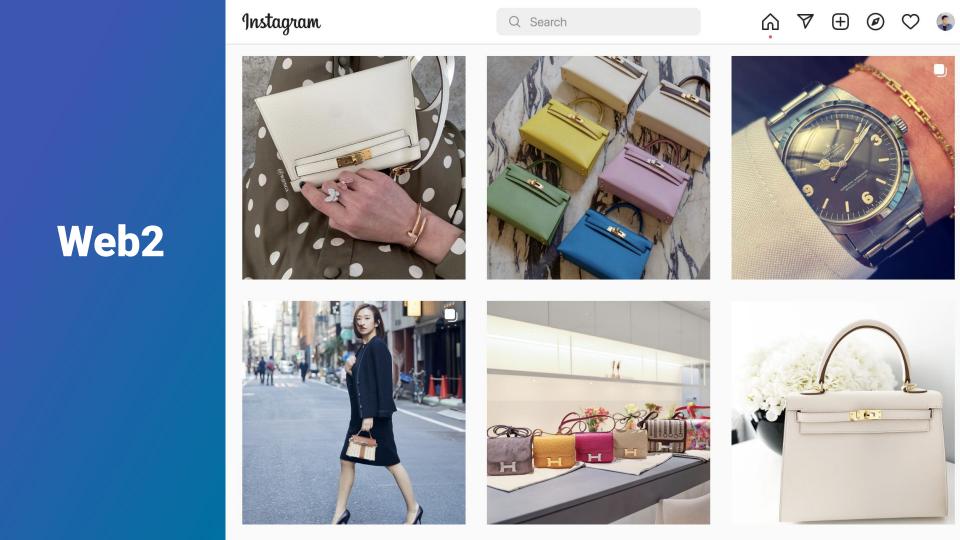
1) Utility



# The function of goods.

- 1) Utility
- 2) Currency



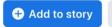




#### **Chaiyapong Phong Lapliengtrakul**

4.9K friends





Posts

About

Friends

NFT

Videos

Check-ins

More ▼

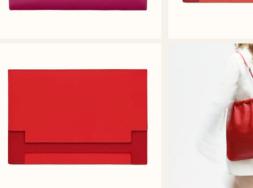
#### Assets owned by Chaiyapong

# Web3

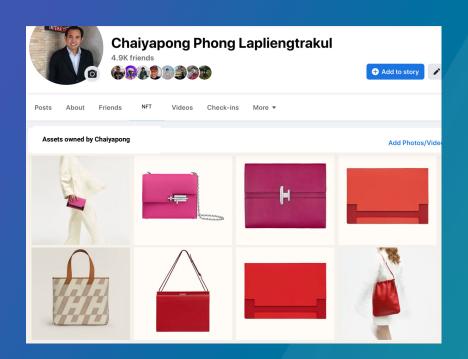


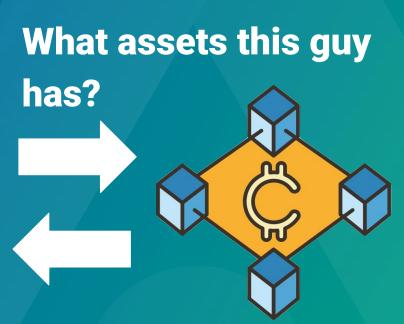


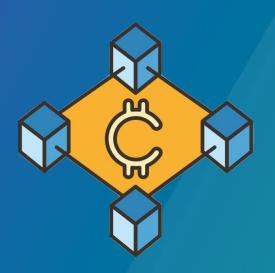




#### Blockchain







- Houses
- Cars
- Bags
- Watches
- Shoes
- Arts

High Touch

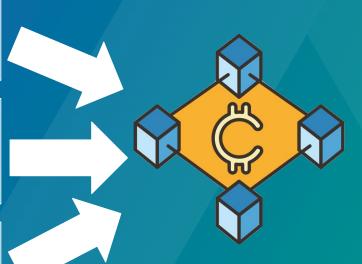




**Low Touch** 







- Houses
- Cars
- Bags
- Watches
- Shoes
- Arts

# Web2



Q Search



Home

Mv Network



Jobs



Chaiyapong Lapliengtrakul

#### Co-Founder and CEO at 3DS Interactive and Product owner of PAM Marketing Automation









#### Co-Founder and CEO

3DS Interactive · Full-time

Sep 2011 - Present · 10 yrs 9 mos

Bangkok, Bangkok City, Thailand

As a CEO role, I love to learn on my people and I spend a lot of time listening and communicating with team. Give a clear vision and direction to the company so we can run toward the same goal. My motto a ... see more







#### **Technical Manager**

GroupM Thailand Apr 2009 - Sep 2011 · 2 yrs 6 mos

Thailand

I am lead of technical manager and research technical to provide the best solution for clients. Moreover, I was taking care of digital campaign more than 50 clients and was taking care of teams more than ...see more



#### Senior Developer

Openface Internet · Full-time Dec 2007 - Apr 2009 · 1 yr 5 mos

Bangkok City, Thailand

Lead developer team with 10 people of crew members and provide education solutions to clients based in Australia. ...see more

# Web3



Q Search











Chaiyapong Lapliengtrakul

Co-Founder and CEO at 3DS Interactive and Product owner of PAM Marketing Automation

#### Experience







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Lead developer team with 10 people of crew members and provide education solutions to clients based in Australia. ...see more

# What status this guy own?



- Certificates
- Honorable
- Compliment
- Rewards
- Educations
- CSR

# FACT #3

We buy products and services to serve our needs on both **left brain** (functional) and **right brain** (emotional).

# The digital twins of everything that every verses can access

# **Physical Goods**

- Houses
- Cars
- Bags
- Watches
- Shoes
- Arts



## **Status Goods**

- Certificates
- Honorable
- Compliment
- Rewards
- Educations
- CSR

# The digital twins and influencer



### **Chaiyapong Phong Lapliengtrakul**

4.9K friends





**Posts** 

About

Friends

**NFT** 

Videos

Check-ins

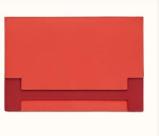
More ▼

#### **Assets owned by Chaiyapong**



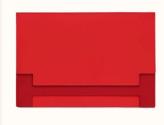














# PR-VERSE TIP #2

Drive digital twins on both physical goods and statuses.

# **Why Metaverse**

- 1) Experience
- 2) Ownership
- 3) Commerce

APPS POLICY MOBILE

# Facebook is shifting its Libra cryptocurrency plans after intense regulatory pressure

The Libra project will now support existing currencies in addition to the proposed Libra token

By Nick Statt | @nickstatt | Mar 3, 2020, 5:54pm EST

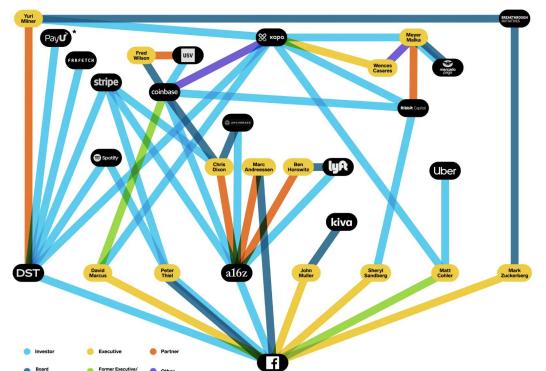


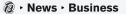


WIRED

#### The Ties That Bind Facebook's Libra

Facebook says its cryptocurrency will be managed by an independent group, but an analysis finds more than half of the members have links back to the social media giant.





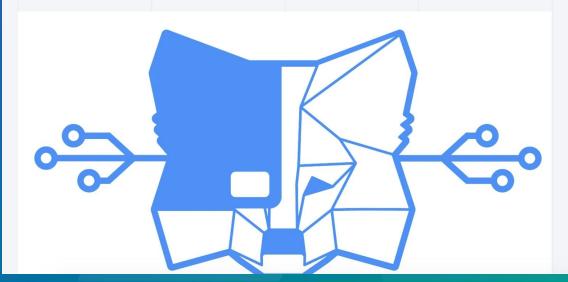
## Ethereum Wallet MetaMask Passes 30M Users, Plans DAO and Token

Popular Web3 wallet MetaMask continues to grow rapidly.

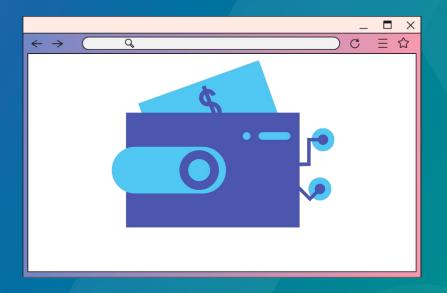


By Jeff John Roberts

© 2 min read



# The most excited web technology of 2022



Digital Wallet

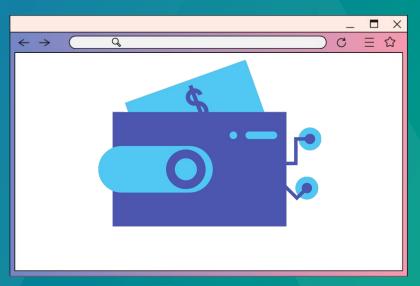


# **Payment**





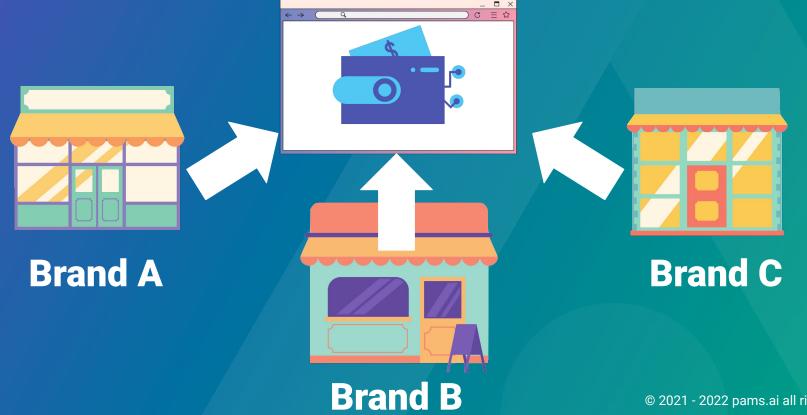
- Give Points
- Data Trackings
- Health Records



# **FACT #4**

The web3 has borned with bug fix of web2 mindset (internet must register and must be free of charge).

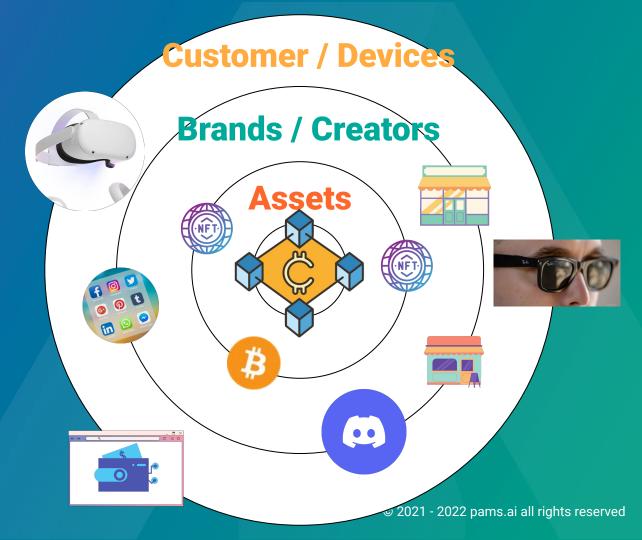
# **Partnership Ecosystem**



# PR-VERSE TIP #3

Create blockchain sharing partnership ecosystem around point, promotion and customer data with selected partners

Metaverse in one image



# ปัจจุบัน กลต. กำหนดให้

Token digital ที่สามารถนำออกจำหน่ายได้จะต้อง ไม่เป็นไปเพื่อใช้ใน การชำระเงิน (mean of payment) โดยจะต้องเป็น Token digital พร้อม ใช้ (utility token) โดยมี utility กับสินค้าและบริการจำนวนจำกัด Token digital อื่นๆนอกเหนือจากนี้จะต้องขออนุญาต กลต. และจำหน่ายผ่าน ICO Portal

และยังไม่อนุญาตให้ marketplace ออกแคมเปญ หรือบริการส่งเสริมการ ขาย ด้วยเงิน Cryptocurrency ทุกสกุล

NFT Token ที่จำหน่ายจะต้องไม่มีสิทธิพิเศษอื่นใด และสามารถเป็นได้ เพียง static file เท่านั้น



# Thank you.

https://pams.ai

chaiyapong@3dsinteractive.com

